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## UK'S LARGEST UNION UNISON CONNECTS WITH AZZURRI COMMUNICATIONS.

Newbury, UK, 15th May 2007: Leading converged business voice and data company Azzurri Communications today announced a contract with the UK's largest trade union, UNISON. As part of UNISON's infrastructure development, a new, improved wide area network (WAN) will see Azzurri connecting UNISON's 33 offices nationwide, giving improved access to the organisation's network. The introduction of an IP telephony system will also give UNISON one single telephony platform, realising cost savings and increasing network resilience.

As a trusted partner, Azzurri will manage the migration to the new infrastructure as well as the solution moving forward. Azzurri will work with UNISON to design a bespoke WAN suited to its specific needs, managing the design, project management and implementation.

Azzurri will replace the existing office telephone systems with an Avaya Communications Manager telephony platform, improving the reliability, resilience and availability of UNISON's phone system. UNISON's regional offices will also benefit from the enhanced administration and management tools the new solution will provide.

"We wanted one supplier who could deal with all aspects of the implementation, including design, migration

and ongoing support. After a competitive exercise, Azzurri stood out as the partner of choice to deliver the appropriate solution, we were impressed by their approach and considered that they offered the expertise and value for money we were looking for," comments Laurence Arterton, infrastructure and telecoms manager, UNISON.

"With the help of Avaya technology and the expertise of Azzurri, an Avaya Platinum Business Partner, UNISON is set to transform the way it will deliver its services, improving work processes and productivity for its staff while also achieving significant cost savings" said Darren Pattie, Director Channel, UK, Avaya.

UNISON is the largest union in the UK, with over 1.3 million members and 33 offices nationwide. Members are people working in the public services, for private contractors providing public services and in the essential utilities. They include frontline staff and managers working full or part time in local authorities, the NHS, the police service, colleges and schools, the electricity, gas and water industries, transport and the voluntary sector. Last year UNISON recruited 155,000 new members - 425 per day.

### ABOUT AZZURRI COMMUNICATIONS

Formed in June 2000, Azzurri Communications is one of the largest converged voice, data, and managed service companies in the UK. Annualised turnover is in excess of £150 million. There are circa 900 employees worldwide. Headquartered in Newbury, UK, Azzurri currently has sales and support operations in Fareham, High Wycombe, Kingston, Weybridge, Birmingham, Burnley, Hull, Leeds, East Kilbride, Los Angeles and Sydney.

Partnering with leading manufacturers and networks, Azzurri provides solutions that include voice, data, networking, digital print and mobile. Azzurri also provides consultancy such as in-depth communications audits for large corporations and comprehensive telecoms management services.

For further information visit  
[www.azzurricommunications.com](http://www.azzurricommunications.com)



### FOR MORE INFORMATION, CONTACT:

Louise Wheble  
Insight Marketing  
01625 506439  
[lwhoble@insightmkt.com](mailto:lwhoble@insightmkt.com)

Rebecca Dean  
Insight Marketing  
01625 506416  
[rdean@insightmkt.com](mailto:rdean@insightmkt.com)

Joe Doyle  
Azzurri Communications  
01635 520 360  
[joe.doyle@azzu.co.uk](mailto:joe.doyle@azzu.co.uk)